

## Transformational Leadership and Job Satisfaction Variabel a As Factor That Decrease Organizational Citizenship Behavior of Nurses in Private Hospitals in Manado City

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### Abstract

The purpose of this study was to examine and explain transformational leadership variables that affect job satisfaction variables, transformational leadership variables affect organizational citizenship behavior, job satisfaction variables affect organizational citizenship behavior. The population of this study was all nurses in four (4) private hospitals in the city of Manado as many as 522 people. Sample size 227 people. The sampling technique uses Proportional Random Sampling. The data analysis technique used is Generalized Structured Component Analysis (GSCA). GeSCA Analysis Tool. The results of this study state that Transformational leadership has a positive effect on job satisfaction and transformational leadership has a positive significant effect on organizational citizenship behavior. Job satisfaction has a positive significant effect on organizational citizenship behavior.

**Keywords:** transformational leadership, job satisfaction and organizational citizenship behavior

### INTRODUCTION

Leadership is a person's ability to influence or direct the behavior of others to carry out activities or work in achieving common goals in an organization or company. Whereas a leader is a person who performs or carries out the leadership itself. Leadership is a very important part of all levels of an organization or company. The success of a leader in an organization or company is not a guarantee of his success in leading in other organizations or companies. This depends on the style that is applied in an organization or company.

"Transformational leadership generates levels of follower effort and performance that surpass what could be achieved if the leader had only adopted a transactional approach. Transformational leadership is more effective and better when applied in areas such as business, military, industrial, hospital, and educational environments than transactional leadership "[6] (Bass, 1996). "Transformational leadership is a leadership process that inspires his followers to put personal interests aside for the good of the organization and can have a tremendous influence on his followers, pay attention to the self-development needs of his followers, change followers' awareness of the

issues at hand. how to help others see old problems in a new way and be able to please and inspire followers to work hard to achieve common goals in the organization "[49] (Robbins and Judge, 2008).

"The transformational process can be seen through some behaviors (extra-role) or the behavior of the leader, such as ideal influences, leader behavior, intellectual stimulation and individual consideration" [49] (Robbins and Judge, 2008). The leadership model that is thought to be suitable for improving organizational citizenship behavior in employees is transformational leadership. "If transformational leadership is applied or applied in an organization or company, organizational citizenship behavior will directly emerge" [29] (Lee et al., 2013). "With the existence of transformational leadership in an organization or company, followers feel a sense of trust, admiration, loyalty, and respect for the leader and they are motivated to do more than initially expected of them" [63] (Yukl, 2005). Someone who has self-awareness and can control stress, negative emotions, and feelings of frustration, will easily have good relationships with colleagues and superiors. "Regarding the effect of transformational leadership on employee behavior, transformational leadership is a determining factor affecting employee attitudes, perceptions and behavior where there is increased trust in leaders, motivation, job satisfaction and can reduce the number of

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conflicts that often occur in an organization. "[44] (Podsakoff et al., 1996).

"As the opinion of [7] Baron and Byrne (2005), which cites the results of research on the factors that play a role in the emergence of organizational citizenship behavior. These factors include job satisfaction, perceived fairness, employee perceptions of the breadth of their work, as well as promotion and salary increases. From the various factors mentioned above, one of the OCB factors, namely job satisfaction, still needs to be further investigated because the relationship with OCB is still questionable. As stated by [26] King (2010), that "industrial and organizational psychologists are also interested in the question of whether job satisfaction is related to other aspects of the job, such as attendance, OCB, and performance".

Below are some of the previous studies that connected the variables in this study that still have gaps to be investigated among others, research conducted by [53a] Sulieman et al., 2011 and [22] Hsi, 2015 stated that "transformational leadership has a significant positive effect on job satisfaction ", research conducted by [2] Ali et al., 2014 and [23] Javed et al., 2014 stated that " transformational leadership and job satisfaction show a positive insignificant relationship, in the study of these two variables. There is still this gap due to a study conducted by [2] Ali et al., 2014 using a random sampling technique but in a study conducted by Javed et al., 2014 using a convenience sampling technique even though the research locations are both in Pakistan. Research conducted by Chen et al., 2008; [2] Ali et al., 2014; and [8] Chamariyah et al., 2015 stated that "transformational leadership has a significant positive effect on organizational citizenship behavior. Research conducted by [39] Ngadiman et al., 2013 and [33] Maharani et al., 2013 stated that transformational leadership has a positive and insignificant effect on organizational citizenship behavior, in the study of these two variables there is still a gap due to the research conducted. by [33] Maharani et al., 2013 used proportional random sampling technique and descriptive analysis technique but the research conducted by [8] Chamariyah et al., 2015 used saturated sample technique and correlation analysis technique although both of these studies used GeSCA analysis tools. . Research conducted by [55] Tsai and Shih, 2010; [57] Uludag et al., 2011 and [22a] Ikonne, 2013 stated that job satisfaction has a significant positive effect on organizational citizenship

behavior. Research conducted by [34a] Mehboob and Bhutto, 2012 states that job satisfaction has a positive and insignificant effect on organizational citizenship behavior, in the study of these two variables there is still a gap due to research conducted by [55] Tsai and Shih, 2010 using techniques post hoc Scheffer analysis and Pearson correlation but research conducted by Mehboob and Bhutto, 2012 used factor analysis techniques and the research locations were also different.

The hospital is a large organization, to carry out leadership in a large organization requires great thought and action as well as mature policies and decisions, it is not an easy matter to do this. It requires extraordinary skills and abilities and methods for implementing good leadership from the organization. In running an organization such as a hospital, a good leader is needed in carrying out operational and non-operational activities. Good leadership is an important element and determines the smooth running of services in the hospital because leadership is the core of organizational management. In the hospital organization, the head of the inpatient room or the medical director is the leader who directly supervises the nurse in charge, and the implementation of the nurse's duties in the inpatient room is an element of the process in hospital management. The results of a survey of 100 nurses at a large hospital in Singapore showed that the causes include pressure in carrying out work, absence of significant professional commitment, absence of organizational commitment, and job satisfaction because private hospitals are a form of company that has rules and guidelines or commitments that are regulated internally that do not take into account the elements of benefit-cost and cost-effectiveness for nurses [28a] (Langitan, 2010).

Based on the above background, this research is still very interesting and feasible to research for several reasons, namely, this research uses concepts, models, and objects that have not been carried out by many previous studies. Most of the previous research objects were in the banking services industry, manufacturing companies, the communications industry, hotels, and educational organizations. However, in this research, the object is in the field of hospital services, especially private hospitals. Based on previous studies, there has not been any research that connects the variables mentioned above, by taking the research location in Manado City where the respondents have different

cultures and characteristics from other research places so that it will be a novelty in this study. There are still differences in the results of previous studies, some have a significant effect and some are not significant, some have a positive effect and some are negative, therefore there are still gaps in these studies, so the researcher wants to do research. further by connecting these variables.

**MATERIAL AND METHOD**

The technique or method used to collect data in this study was a survey method, then the instruments used were questionnaires and documentation.

**Goodness of Fit Model**

*Goodness of fit Model* is intended to determine whether the constructs formed are appropriate (feasible) or not. There are several test indices in the GSCA analysis, namely FIT, AFIT and GFI. The criteria for using GFI states that if the goodness of fit value is  $\geq$  the cut off value (equal to 0.9) then the construct formed is appropriate (feasible or good fit). The results of the construct feasibility test are summarized in Table 3 below:

**Tabel 3. Goodness of Fit Model**

Model Fit	
<i>FIT</i>	0,583
<i>AFIT</i>	0,579
<i>GFI</i>	0,994

Based on this summary, it can be seen that the GFI value of 0.994 indicates that the GFI value is greater than 0.9. Thus this research model is declared feasible. The FIT value is 0.583, this can indicate that the diversity of organizational citizenship behavior variables can be explained by transformational leadership variables and overall job satisfaction of 58.3%, while the remaining 41.7% is explained by other variables not discussed in this study.

**Hypothesis Test**

Hypothesis testing is intended to test whether or not the exogenous variables directly influence the endogenous variables. Hypothesis testing can be seen through the critical ratio (CR) value. The testing criteria states that if the critical ratio value is marked with an asterisk ( $CR \geq t$ -table = 1.96), it is stated that there is a significant effect of exogenous variables on endogenous variables. The results of the analysis can be seen through the summary in Table 4 below:

**Table 4. Hypothesis Testing**

Eksogen	Endogen	Estimate	CR	Keterangan
KT	OCB	0,235	2,81*	Signifikan Positif
KT	K K	0,248	3,28*	Signifikan Positif
KK	OCB	0,198	2,58*	Signifikan Positif

CR\* = significant at  $\geq 1,96$

**Data Collection**

This type of research is explanatory research (Explanatory Research) by applying the survey method. Explanatory research aims to find an explanation of the causality or influence between one variable and another by testing empirical hypotheses.

The unit of analysis is the individual. The individual in question is the Nursing Personnel of 4 Private Hospitals in the City of Manado. Nursing personnel referred to in this study are professional nursing personnel in the health sector who are involved in nursing activities. The location of this research was conducted in 4 private hospitals in the city of Manado. The reason for choosing the location of this research is that the hospital is a large organization, to carry out leadership in a large organization requires great thought and action as well as mature policies and decisions, it is not an easy matter to do this.

**Population**

The population is a set of objects that are observed in research. As previously explained, this study involved nursing staff in private hospitals in Manado City, namely: Siloam Hospital, Advent Hospital, Pancaran Kasih Hospital, Sitti Maryam Islam Hospital.

The population used in this study were all nursing staff who were permanent employees, who worked in 4 private hospitals in the city of Manado, totaling 522 people as shown in Table 1.

**Table 1. Number of Nursing Personnel in Private Hospitals in Manado City**

No.	Private Hospital	Number of Nursing Personnel
1.	RS Siloam Jl. Samratulangi 22 Manado	197
2.	RS Advent Jl. 14 Februari No.1 Manado	132
3.	RS Pancaran Kasih Jl. Samratulangi XIII Manado	158
4.	RS Islam Sitti Maryam Jl. Pogidon Raya No.110 Manado	35
	<i>Jumlah</i>	522

Source: Data processed, 2017

**Sample**

Based on the proposition of the number of nursing staff at each hospital above, the number of samples can be taken by random sampling

using proportional allocation, where the sample size for each hospital can be seen in Table 2.

**Table. 2. Proportion of the Number of Nursing Personnel as Samples**

Private Hospital	$N_i$	$\frac{N_i}{N}$	$\frac{N_i}{N} \times n$
RS Siloam	197	0,37	85,46 ≈ 86
RS Advent	132	0,25	56,62 ≈ 57
RS Pancaran Kasih	158	0,30	68,54 ≈ 69
RS Islam Sitti Maryam	35	0,06	14,94 ≈ 15
Jumlah	522		227

Source: Data processed, 2017

**RESULT AND DISCUSSION**

The discussion of the results of the analysis using the inferential method aims to test the hypothesis, which in this study tests the hypothesis regarding the direct effect. In testing the hypothesis there are two probabilities (possibilities) that arise, namely rejected or accepted. Acceptance or rejection of the hypothesis depends on the data obtained from the research location and there is no attempt to manipulate it so that the hypothesis is accepted.

**The Influence of Transformational Leadership on Job Satisfaction**

Transformational leadership has a significant positive effect on job satisfaction where a path coefficient of 0.248 is obtained with a critical ratio (CR) of 3.28 \* which is greater than 1.96, Hypothesis one (H1) is accepted.

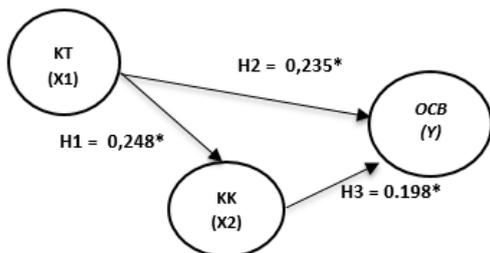
**The Influence of Transformational Leadership on Organizational Citizenship Behavior**

Transformational leadership has a significant positive effect on organizational citizenship behavior where a path coefficient of 0.235 is obtained with a critical ratio (CR) of 2.81 \* which is greater than 1.96, Hypothesis two (H2) is accepted.

**The Effect of Job Satisfaction on Organizational Citizenship Behavior**

Job satisfaction has a significant positive effect on organizational citizenship behavior because the path coefficient is 0.198 with a critical ratio (CR) of 2.43 \* which is greater than 1.96, Hypothesis eight (H3) is accepted.

**Research Model**



**Transformational Leadership**

According to [49] Robbins and Judge (2008) and [9] Cavazotte (2012) there are four components of transformational leadership, namely:

1. Idealized influence

"Idealized influence is the behavior of a leader who provides a vision and mission, creates a sense of pride, and earns respect and trust from his subordinates. Idealized influence is also known as a charismatic leader, where followers have deep confidence in the leader, feel proud to be able to work with the leader, and trust in the leader's capacity to solve every problem".

2. Inspirational motivation

"Inspirational motivation is the behavior of a leader who can communicate high expectations, attractively convey a common vision using symbols to focus the efforts of subordinates, and inspire subordinates to achieve goals that produce important progress for the organization".

3. Intellectual stimulation

"Intellectual stimulation is a leader behavior that can increase the intelligence of subordinates to increase their creativity and innovation, increase rationality, and solve problems carefully".

4. Individualized consideration.

"Individualized consideration is the behavior of a leader who pays personal attention, treats each subordinate individually as an individual with different needs, abilities, and aspirations, and trains and provides suggestions. The individualized consideration of transformational leadership treats each subordinate as an individual and accompanies them, monitors and fosters opportunities".

**Job Satisfaction**

[49] Robbins and Judge (2008) state that there are five components of job satisfaction, namely:

1. Payment

"The number of wages received and the degree to which this can be viewed as appropriate in comparison to others in the organization. This is commonplace for every employee where employees expect payments to be received following the workload they get. Besides, employees compare whether, with the same workload, these employees get the same or different salaries. This affects the satisfaction they feel".

2. Job

"The jobs given are considered attractive, providing opportunities for learning for employees as well as opportunities to accept responsibility for work. Employees will feel happy and challenged when given a job that can make them give all their abilities. Meanwhile, if the workload and challenges given are far below their abilities, employees tend to feel bored. However, if given a greater workload and responsibility, the possibility of frustration arises as a result of the employee's failure to meet the work demands that have been given by the organization".

### 3. Promotion opportunities

"There are opportunities for employees to advance and develop in the organization, for example, opportunities to get promotions, awards, promotions, and individual development. This is related to the self-development of each employee. Employees have the desire to continue to progress and develop as a form of self-actualization so that employees will feel satisfied if the organization provides opportunities to develop and get promoted to a higher level".

### 4. Bosses (Supervisor).

"The superior's ability to show interest and concern about employees, provide technical assistance, and the role of superiors in treating employees in their daily work. Besides, superiors are required to have the ability to make decisions that directly or indirectly have an impact on their subordinates.

### 5. Co-Workers".

"The extent to which clever colleagues are technically friendly and mutually supportive in the work environment. The role of coworkers in the interactions that exist among employees affects the level of satisfaction felt by employees. Disputes that arise between fellow employees, even if they are trivial, can affect employee behavior in their daily work".

## **Organizational Citizenship Behavior**

In this study, the component of organizational citizenship behavior used is a component suggested by [42] Organ et al. (2006), namely:

### 1. Altruism.

"Altruism is a behavior to help or help colleagues in the organization voluntarily. In more detail, the altruism component has the following characteristics:

- a. Helping coworkers whose workload is excessive.
- b. Replacing the role or job of a coworker who was unable to attend.
- c. Willing to help colleagues who have problems with work.
- d. Helping other colleagues to be more productive.
- e. Assisting the work environment orientation process or giving direction to new employees even though they are not asked".

### 2. Courtesy.

"Courtesy is individual behavior that maintains good relations with colleagues to avoid disputes between members in the organization. A person who has this dimension is a person who respects and cares for others. In more detail, the courtesy component has the following characteristics:

- a. Respect co-workers' rights and privacy.
- b. Trying not to cause trouble with coworkers.
- c. Trying to avoid disputes between co-workers.
- d. Consider the impact on co-workers of each action taken.
- e. Consult in advance with colleagues who may be affected by the actions to be taken".

### 3. Sportsmanship.

"Sportsmanship is an individual's willingness to accept whatever is determined by the organization even in improper circumstances. In more detail, the sportsmanship component has the following characteristics:

- a. Do not spend time complaining about trivial problems.
- b. Do not exaggerate the problems that occur in the organization.
- c. accept any policies and procedures established by the organization.
- d. Tolerates the discomfort that occurs at work".

### 4. Conscientiousness.

"Conscientiousness is dedication or high dedication to work and the desire to exceed the standard of achievement in every aspect. In more detail, the conscientiousness component has the following characteristics:

- a. When not coming to work, report to your boss or coworkers first.
- b. Finish assignments prematurely.
- c. Always try to do more than what should be done.

- d. Volunteer to do something useful for the organization in addition to the main task.
- e. Not wasting work time.
- f. Not taking excessive breaks.
- g. Complying with the rules and regulations of the organization even if no one is supervising it ”.

5. Civic Virtue.

"Civic virtue is individual behavior that shows that the individual has a responsibility to be involved, participate, participate and care in various activities organized by the organization. In more detail, the civic virtue component has the following characteristics:

- a. Care for developments and changes that occur in organizations.
- b. Participate in various activities organized by the organization.
- c. Take the initiative to provide recommendations or innovative suggestions to improve the overall quality of the organization ”.

**CONCLUSION**

Based on the results of statistical analysis and previous discussion, several conclusions were drawn according to the objectives of this study, namely:

Transformational leadership has a significant positive effect on job satisfaction, meaning that the higher the transformational leadership in four (4) private hospitals in Manado City, the higher the job satisfaction of the nursing staff. Thus the results of this triple hypothesis research support the theory of [6] Bass, Avolio, and Goldheim (1987), [62] Wexley and Yukl (2003), [24] Judge and Locke (1993), and [44] Podsakoff et al. (1996) and supports the previous study conducted by [53a] Sulieman et al. (2011).

Transformational leadership has a significant positive effect on organizational citizenship behavior, meaning that the higher the transformational leadership in four (4) private hospitals in Manado City, the higher the organizational citizenship behavior in the nursing staff. Thus the results of this one hypothesis support the theory of Burns (1978), [41] Organ and Ryan (1995), [49] Robbins and Judge (2008), [63] Yukl (2010), and [29] Lee et al. (2013) and support previous research conducted by [2] Ali et al. (2014) and [8] Chamariyah et al. (2015).

Job satisfaction has a significant positive effect on organizational citizenship behavior, meaning that the higher the job satisfaction of nursing personnel in four (4) private hospitals in

Manado City, the higher the organizational citizenship behavior of the nursing personnel in them. Thus the results of this fourteen hypothesis support the theory of [38] Motowidlo (2000), [49] Robbins and Judge (2008), and [25] Kim (2006) and support previous research conducted by [55] Tsai and Shih (2010). , [57] Uludag et al. (2011) and [22a] Ikonne (2013).

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